



Vela Eurasia & CTC Alliance

- In recognition of CTC's customer base both sourcing and or having established manufacturing in China, CTC has formed an alliance with Vela Eurasia
- The Directors of Vela Eurasia and CTC have had a long association and as such have a strong understanding of their respective skills and abilities in their respective areas of expertise
- The opportunity for CTC's customers is that through our alliance with Vela Eurasia we can offer executive search and market research services for existing China based operations, and or assessment of new business opportunities
- The combination of CTC's understanding of our customer's business and Vela Eurasia's understanding of the Chinese market provides a locally based solution to your China based business needs



Vela Eurasia Overview

- Technology & Management Consulting Company
- Operations Focus: China, with offices in Hong Kong and Shanghai
- Established in 2004; 12 full-time staff
- Customer Base: China, Europe, Australia & USA (including Fortune 500 companies)
- Excellent business reputation & track record (no frills, hands-on, results driven)

Services Offered

- Executive Search
- Market Research
- China Operations Setup
- Merger & Acquisition (target identification, due diligence, business structure definition/setup etc.)
- Organizational Development (Change Management, Re-structuring, Coaching, ...)
- Sourcing & Supply Base Management
- Design & Engineering

Business Principals Profiles

Sofia Xu

- Business Executive (CFA, HR, Capital Investment, Strategy, International Procurement)
- Chinese National with MBA from European University
- > 15 years work experience in Europe and Asia (China)
- Head of Vela Eurasia Recruitment and Mgt. Consulting Activities (BU Filosofia-Vision)

Roland Schmid

- Business Executive (Business & Operations Management, Manufacturing, Engineering/Design)
- Swiss National (Mech. Eng. (ETH-Zurich), PhD (Sydney Uni))
- > 30 years international business experience (Australia, Europe, Asia)
- Founder & owner of Vela Eurasia

Executive Search

- Successful head-hunting business for 7 years (Hong Kong and Mainland China)
- Separate brand identity (Filosofia-Vision) – licensed to operate in China/Hong Kong
- Full-time team of 3 staff (+associates to cover specific industry expertise)
- Industries covered: Financial & professional services, TMT, Manufacturing, Resources(Minerals, Energy, Utility)
- Excerpt of Positions Filled: China MD, Finance Director, Marketing Manager, Key Account Manager, General Manager, Telecom Services Head...
- Focus: middle to senior management roles